Pension Funded Status Tracker

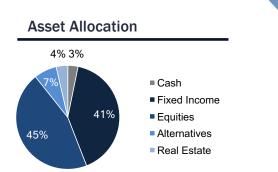
October 2018

ASSET MANAGEMENT | REPORT

CONNING[®]

Over October, the funded status of the average U.S. corporate defined benefit pension plan decreased to 88% from 90%.

- » The asset portfolio saw declines as both the hedging and growth portfolios underperformed:
 - All major equity indices experienced significant declines with some entering bear market territory.
 - Within fixed income, both U.S. Treasuries and corporate bonds declined in value as rates and credit spreads widened.
- » Liabilities also decreased in value, but only by roughly 60% of the asset portfolio decline, due to the marked fall in growth assets not affecting the liability side of the balance sheet:
 - The decrease in liabilities was driven by rising interest rates and credit spreads.
 - The effective liability discount rate increased by 25 basis points over the month.



Prepared by Conning, Inc. Source: ©2018 Bloomberg, L.P. As of October 31, 2018

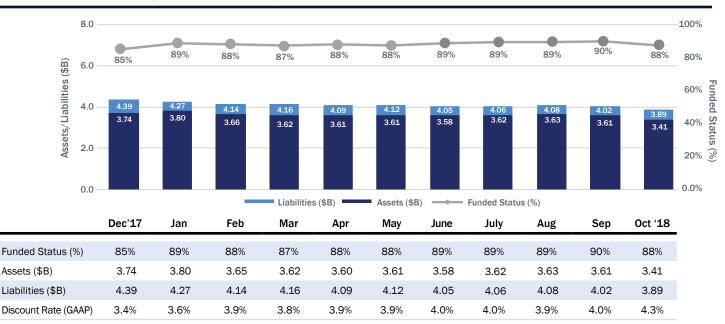
Key Metrics

Pension Plan	Assets	Liabilities [†]	Funded Status [†]	
Valuation (\$B)	3.41	3.89	88%	
Duration (Yr)	4.4	12.2	Interest Rate	
Dollar Duration (\$mm)	1.5	4.7	Hedge Ratio	
Yield* / Discount Rate	3.8%	4.3%	32%	

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October 31, 2018 *Yield quoted is duration-weighted yield

† Funded Status is hypothetical and calculated according to the Data and Methodology section outlined on Page 3. Refer to the Hypothetical Model Disclosures (page 3) for more important information.

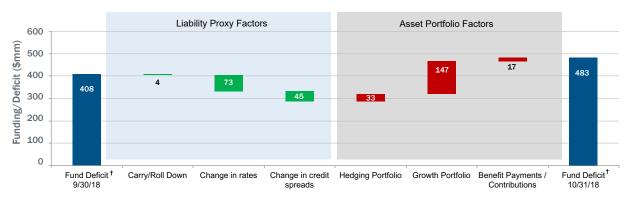


† Pension Plan Tracker results presented do not reflect actual performance. The results are hypothetical, and are generated according to the Data and Methodology section outlined on Page 3. Refer to the Hypothetical Model Disclosures (page 3) for more important information. Prepared by Conning, Inc. for illustrative purposes only. Source: ©2017-2018 Bloomberg, L.P.

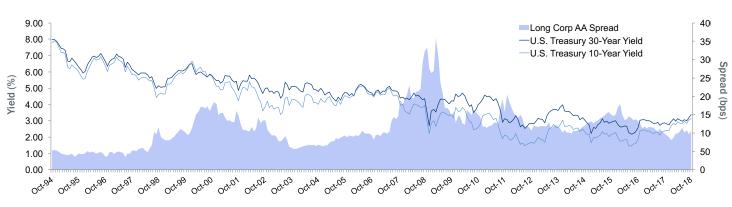
Pension Plan Tracker (October 31, 2018)[†]



Funded Status Attribution (September 30, 2018 – October 31, 2018)



† Funded Status Attribution presented does not reflect actual performance. The results are hypothetical, and are generated according to the Data and Methodology section outlined on Page 3. Refer to the Hypothetical Model Disclosures (page 3) for more important information. Chart shows the liability proxy and asset portfolio factors that contributed to the change in funded status over the month. Prepared by Conning, Inc., for illustrative purposes only. Source: ©2018 Bloomberg, L.P.



Yields and Corporate Spreads

Prepared by Conning, Inc. Source: ©1994-2018 Bloomberg L.P.

Market Performance (October 2018 YTD)

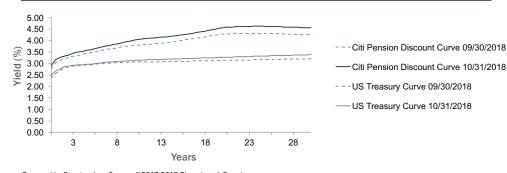
		MTD	QTD	YTD
	S&P 500	- <mark>6</mark> .8%	- <mark>6</mark> .8%	3.0%
	Russell 2000	-10.9%	-10.9%	-0.6%
Equities	MSCI World ACWI	-7.5%	-7.5%	-3.5%
	EAFE	-8.0%	-8.0%	-8.8%
	MSCI Emerging Markets	-8.7%	-8.7%	-15.5%
	Private Equity	-8.5%	-8.5%	-3.6%
Alternatives	Hedge Funds	-3.0%	-3.0%	-1.7%
	Real Estate	-2.7%	-2.7%	-0.7%
	High Yield	-1.6%	-1.6%	0.9%
	US Aggregate	-0.8%	-0.8%	-2.4%
Fixed Income	US Long Gov/Credit	-3.4%	-3.4%	-8.6%
	US Long Credit	-3.6%	-3.6%	-8.6%
	US Long Corporate AA	-3.6%	-3.6%	-8.6%
	US Treasury 10 Yrs	-0.6%	-0.6%	-3.7%
	US Treasury 30 Yrs	-3.3%	-3.3%	-9.7%

Prepared by Conning, Inc. Source: ©2018 Bloomberg L.P.

Pension Funded Status Tracker



Liability Discount Curve



Prepared by Conning, Inc. Source: ©2017-2018 Bloomberg L.P. and ©2017-2018 Analytics provided by "The Yield Book"® Software and Services/London Stock Exchange Group plc

Pension Plan Tracker (Annual 2013-2017)



3.7%

4.1%

Prepared by Conning, Inc. Source: ©2013-2017 Bloomberg, L.P.

4.6%

About Conning®

Discount Rate (GAAP)

Conning (<u>www.conning.com</u>) is a leading investment management firm with approximately \$134 billion in global assets under management as of September 30, 2018.* With a long history of serving the insurance industry, Conning supports institutional investors, including pension plans, with investment solutions and asset management offerings, award-winning risk modeling software, and industry research. Founded in 1912, Conning has investment centers in Asia, Europe and North America.

3.9%

3.4%

*As of September 30, 2018, represents the combined global assets under management for the affiliated firms under Conning Holdings Limited, Cathay Securities Investment Trust Co., Ltd. ("SITE") and Global Evolution Fondsmæglerselskab A/S and its group of companies (the "Global Evolution Companies"). The Global Evolution Companies are affiliates of Conning. SITE reports internally into Conning Asia Pacific Limited, but is a separate legal entity under Cathay Financial Holding Co., Ltd. which is the ultimate controlling parent of all Conning controlled entities.

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Data and Methodology

Conning's Funded Status Tracker is a monthly publication that tracks the performance of the average defined benefit pension plan (the "Plan") of select corporate sponsors comprising a subset of the Russell 3000 Index. The data in this monthly review was reported in the 10-Ks of 496 publicly traded companies from the Russell 3000 index for the 2017 year-end.⁺ Further, the Funded Status Tracker was updated retroactively to reflect published 10-K data for the 2017 year-end. All months of 2018 have been restated to account for the, now known, 2017 year-end position. Note: these assets may include non-U.S. pension plans. In aggregate, these 496 entities reported \$1.8 trillion in plan assets and \$2.2 trillion in plan liabilities at year end 2017.

The average plan size of the subset of the Russell 3000 index universe outlined above is approximately \$3.74 billion in assets and \$4.39 billion in liabilities, as of December 31, 2017. The Plan's liability is a hypothetical cash flow generated from our proprietary model to reflect a 13-year duration and valuation equivalent to the Plan's PBO on a US GAAP valuation basis as at the end of 2017, but allowed to drift with market conditions during the following year.

It is important to note that asset definitions are not uniform. Conning's analysis of companies' financial statements has found that some firms only report individual stocks as equities, while other firms include stock mutual funds. A similar mixing of types occurs in fixed income. In this analysis, Conning has used the allocations as reported by the companies and not adjusted them. Funded status is the percentage of liabilities that are covered by assets. Interest rate hedge ratio is the dollar duration of assets as a percentage of liability dollar duration.

⁺For the periods 2012-2016, data from 389 publicly traded companies were used. These companies were selected because they had consistently filed pension data every year for the period from 2012 through to 2016. However, for the year 2017: an aggregate of 496 publicly traded companies were used since by this time more companies reported on a consistent basis.

LDI Hypothetical Model Disclosures

The proprietary model analysis presented herein is for illustrative purposes only. The model relies on a number of assumptions that are generally stated in the Data and Methodology and within the illustrations. The assumptions can be subject to significant uncertainties and contingencies, and such illustrations may change materially in response to small changes in one or more of such assumptions. The data used for this model was obtained from sources deemed reliable, and then organized by Conning, Inc, and was not audited by any third party. Errors could have occurred in the data, in the calculations, or in the preparation of this analysis. Therefore, information contained in this analysis may not be precise. C: 7778645

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Conning Pension Risk Analyzer[®]

Learn more about Conning's LDI approach and try the interactive Pension Risk Analyzer

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